

**SEPTEMBER 2007 STATISTICS**

**JACKSON MULTIPLE LISTING SERVICE, INC.**

	Residential/Condo/Farm	Multi-Family	Vacant Land
New Listings	440	21	78
Average List Price	\$ 143,072	\$ 112,038	\$ 71,544
Average Sale Price - <b>MONTHLY</b>	\$ 105,986	\$ 43,538	\$ 75,091
Average Sale Price - <b>YTD</b>	\$ 117,163	\$ 59,853	\$ 58,248
Average Sale Price <b>Less</b> Seller Assistance	\$ 104,830		

	Commercial/Industrial	Business Opportunity	RES - MF - VL - CI - BO TOTALS
New Listings	23	0	562
Average List Price	\$ 169,667	\$ -	
Average Sale Price w/Concessions - <b>MONTHLY</b>	\$ 146,250	\$ 340,000	
Average Sale Price w/Concessions - <b>YTD</b>	\$ 190,614	\$ 318,200	

ALL CLASSES COMBINED	# NEW LISTINGS	# UNITS SOLD	\$ SALES VOLUME w/CONC
January	702	103	\$ 14,122,965
February	495	118	\$ 11,639,765
March	760	140	\$ 15,291,996
April	769	148	\$ 17,560,992
May	1028	166	\$ 19,348,168
June	789	184	\$ 20,571,713
July	712	186	\$ 20,507,741
August	785	208	\$ 25,128,774
September	562	154	\$ 16,170,319
October			
November			
December			
<b>TOTALS - YTD</b>	6602	1407	\$ 160,342,433

ALL CLASSES COMBINED	RES - MF - VL - CI - BO MONTHLY AVG SALE PRICE	RES - MF - VL - CI - BO YTD AVG SALE PRICE
January	\$ 137,116	\$ 137,116
February	\$ 98,642	\$ 117,879
March	\$ 109,229	\$ 114,996
April	\$ 118,655	\$ 115,911
May	\$ 116,555	\$ 116,039
June	\$ 111,803	\$ 115,333
July	\$ 110,257	\$ 114,608
August	\$ 120,811	\$ 115,384
September	\$ 105,002	\$ 114,230
October		
November		
December		

Statistics include Jackson County, Townships of Stockbridge, Leslie, Bunkerhill and Onondaga of Ingham County and a small percentage of surrounding areas.