

OCTOBER 2007 STATISTICS

JACKSON MULTIPLE LISTING SERVICE, INC.

	Residential/Condo/Farm	Multi-Family	Vacant Land
New Listings	534	28	100
Average List Price	\$ 166,897	\$ 101,132	\$ 24,739
Average Sale Price - MONTHLY	\$ 100,343	\$ 48,677	\$ 60,348
Average Sale Price - YTD	\$ 93,746	\$ 57,532	\$ 60,348
Average Sale Price Less Seller Assistance	\$ 98,878		
			RES - MF - VL - CI - BO
	Commercial/Industrial	Business Opportunity	TOTALS
New Listings	18	2	682
Average List Price	\$ 268,583	\$ 342,450	
Average Sale Price - MONTHLY	\$ 100,000	\$ -	
Average Sale Price - YTD	\$ 255,857	\$ 113,961	
ALL CLASSES COMBINED	# NEW LISTINGS	# UNITS SOLD	\$ SALES VOLUME w/CONC
January	702	103	\$ 14,122,965
February	495	118	\$ 11,639,765
March	760	140	\$ 15,291,996
April	769	148	\$ 17,560,992
May	1028	166	\$ 19,348,168
June	789	184	\$ 20,571,713
July	712	186	\$ 20,507,741
August	785	208	\$ 25,128,774
September	562	154	\$ 16,170,319
October	682	169	\$ 16,143,959
November			
December			
TOTALS - YTD	7284	1576	\$ 176,486,392
ALL CLASSES COMBINED	RES - MF - VL - CI - BO	RES - MF - VL - CI - BO	
	MONTHLY AVG SALE PRICE	YTD AVG SALE PRICE	
January	\$ 137,116	\$ 137,116	
February	\$ 98,642	\$ 117,879	
March	\$ 109,229	\$ 114,996	
April	\$ 118,655	\$ 115,911	
May	\$ 116,555	\$ 116,039	
June	\$ 111,803	\$ 115,333	
July	\$ 110,257	\$ 114,608	
August	\$ 120,811	\$ 115,384	
September	\$ 105,002	\$ 114,230	
October	\$ 95,526	\$ 112,360	
November			
December			
Terms of Sale - All Classes			
Assume	0	Sales - Co-op	110
Cash	50	Sales - List/Sold	59
Conventional	85	ALL CLASS TOTAL:	169
FHA	18		
Land Contract	10		
Leased	1		
MSHDA	2		
VA	3		
Insured Mortgage	0		
Other	0		

Statistics include Jackson County, Townships of Stockbridge, Leslie, Bunkerhill and Onondaga of Ingham County and a small percentage of surrounding areas.