

NOVEMBER 2007 STATISTICS

JACKSON MULTIPLE LISTING SERVICE, INC.

	Residential/Condo/Farm	Multi-Family	Vacant Land
New Listings	440	21	126
Average List Price	\$ 168,655	\$ 65,662	\$ 46,566
Average Sale Price - MONTHLY	\$ 97,533	\$ 11,900	\$ 53,729
Average Sale Price - YTD	\$ 113,627	\$ 54,022	\$ 57,904
Average Sale Price Less Seller Assistance	\$ 96,371		

	Commercial/Industrial	Business Opportunity	RES - MF - VL - CI - BO TOTALS
New Listings	16	4	607
Average List Price	\$ 262,294	\$ 248,250	
Average Sale Price - MONTHLY	\$ 146,333	\$ -	
Average Sale Price - YTD	\$ 180,800	\$ 318,200	

ALL CLASSES COMBINED	# NEW LISTINGS	# UNITS SOLD	\$ SALES VOLUME w/CONC
January	702	103	\$ 14,122,965
February	495	118	\$ 11,639,765
March	760	140	\$ 15,291,996
April	769	148	\$ 17,560,992
May	1028	166	\$ 19,348,168
June	789	184	\$ 20,571,713
July	712	186	\$ 20,507,741
August	785	208	\$ 25,128,774
September	562	154	\$ 16,170,319
October	682	169	\$ 16,143,959
November	607	171	\$ 15,954,391
December			
TOTALS - YTD	7891	1747	\$ 192,440,783

ALL CLASSES COMBINED	RES - MF - VL - CI - BO MONTHLY AVG SALE PRICE	RES - MF - VL - CI - BO YTD AVG SALE PRICE
January	\$ 137,116	\$ 137,116
February	\$ 98,642	\$ 117,879
March	\$ 109,229	\$ 114,996
April	\$ 118,655	\$ 115,911
May	\$ 116,555	\$ 116,039
June	\$ 111,803	\$ 115,333
July	\$ 110,257	\$ 114,608
August	\$ 120,811	\$ 115,384
September	\$ 105,002	\$ 114,230
October	\$ 95,526	\$ 112,360
November	\$ 93,301	\$ 110,627
December		

Terms of Sale - All Classes		
Assume	0	
Cash	59	Sales - Co-op 109
Conventional	93	Sales - List/Sold 62
FHA	13	ALL CLASS TOTAL: 171
Land Contract	4	
Leased	2	
MSHDA	0	
VA	0	
Insured Mortgage	0	
Other	0	

Statistics include Jackson County, Townships of Stockbridge, Leslie, Bunkerhill and Onondaga of Ingham County and a small percentage of surrounding areas.