

**DECEMBER 2007 STATISTICS**

**JACKSON MULTIPLE LISTING SERVICE, INC.**

	Residential/Condo/Farm	Multi-Family	Vacant Land
New Listings	333	18	82
Average List Price	\$ 143,644	\$ 85,867	\$ 78,450
Average Sale Price - MONTHLY	\$ 88,256	\$ 16,100	\$ 101,773
Average Sale Price - YTD	\$ 111,829	\$ 49,808	\$ 61,505
Average Sale Price <b>Less</b> Seller Assistance	\$ 86,797		

	Commercial/Industrial	Business Opportunity	RES - MF - VL - CI - BO TOTALS
New Listings	10	4	447
Average List Price	\$ 288,870	\$ 211,000	
Average Sale Price - MONTHLY	\$ 185,000	\$ 19,700	
Average Sale Price - YTD	\$ 180,927	\$ 268,450	

ALL CLASSES COMBINED	# NEW LISTINGS	# UNITS SOLD	\$ SALES VOLUME w/CONC
January	702	103	\$ 14,122,965
February	495	118	\$ 11,639,765
March	760	140	\$ 15,291,996
April	769	148	\$ 17,560,992
May	1028	166	\$ 19,348,168
June	789	184	\$ 20,571,713
July	712	186	\$ 20,507,741
August	785	208	\$ 25,128,774
September	562	154	\$ 16,170,319
October	682	169	\$ 16,143,959
November	607	171	\$ 15,954,391
December	447	136	\$ 11,818,876
<b>TOTALS - YTD</b>	<b>8338</b>	<b>1883</b>	<b>\$ 204,259,659</b>

ALL CLASSES COMBINED	RES - MF - VL - CI - BO MONTHLY AVG SALE PRICE	RES - MF - VL - CI - BO YTD AVG SALE PRICE
January	\$ 137,116	\$ 137,116
February	\$ 98,642	\$ 117,879
March	\$ 109,229	\$ 114,996
April	\$ 118,655	\$ 115,911
May	\$ 116,555	\$ 116,039
June	\$ 111,803	\$ 115,333
July	\$ 110,257	\$ 114,608
August	\$ 120,811	\$ 115,384
September	\$ 105,002	\$ 114,230
October	\$ 95,526	\$ 112,360
November	\$ 93,301	\$ 110,627
December	\$ 86,904	\$ 108,650

Terms of Sale - All Classes		
Assume	0	
Cash	53	Sales - Co-op 88
Conventional	68	Sales - List/Sold 48
FHA	10	<b>ALL CLASS TOTAL:</b> 136
Land Contract	2	
Leased	1	
MSHDA	1	
VA	0	
Insured Mortgage	0	
Other	1	

Statistics include Jackson County, Townships of Stockbridge, Leslie, Bunkerhill and Onondaga of Ingham County and a small percentage of surrounding areas.